

USPS Financial Information (Unaudited)
March 2016
(\$ Millions)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Operating Revenue:					
Mail and Services Revenue*	\$6,115	\$6,242	\$5,798	-2.0%	5.5%
Government Appropriations	4	5	13	-20.0%	-69.2%
Total Operating Revenue	\$6,119	\$6,247	\$5,811	-2.0%	5.3%
Operating Expenses:					
Personnel Compensation and Benefits**	\$4,445	\$4,318	\$4,264	2.9%	4.2%
Workers Compensation Cash (a)	139	114	81	21.9%	71.6%
Transportation	607	584	547	3.9%	11.0%
Supplies and Services	258	254	228	1.6%	13.2%
Other Expenses**	587	596	576	-1.5%	1.9%
Total Controllable Operating Expenses	\$6,036	\$5,866	\$5,696	2.9%	6.0%
Controllable Operating Income (Loss)	\$83	\$381	\$115		
PSRHBFB Expenses	\$483	\$483	\$475	0.0%	1.7%
FERS Supplemental (b)	20	20	-	0.0%	100.0%
Workers Compensation (c)	68	-	(20)	100.0%	NMF
Net Operating Income (Loss)	(\$488)	(\$122)	(\$340)		
Interest Income	\$3	\$2	\$2	50.0%	50.0%
Interest Expense	\$19	\$17	\$16	11.8%	18.8%
Net Income (Loss)	(\$504)	(\$137)	(\$354)		

Other Operating Statistics:					
Mail Volume: (Millions)					
Total Mail (excludes all Int'l)**	12,758	12,640	12,538	0.9%	1.8%
Total Shipping & Package Services**	430	442	391	-2.7%	10.0%
International Total**	86	88	87	-2.3%	-1.1%
Total Mail, Shipping & Package Services**	13,274	13,170	13,016	0.8%	2.0%
Total Workhours (Millions)	101	99	97	2.0%	4.1%
Total Career Employees					
Total Non-Career Employees					

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
	\$37,104	\$36,326	\$35,648	2.1%	4.1%
	22	27	83	-18.5%	-73.5%
	\$37,126	\$36,353	\$35,731	2.1%	3.9%
	\$26,193	\$25,628	\$25,548	2.2%	2.5%
	712	686	682	3.8%	4.4%
	3,624	3,618	3,393	0.2%	6.8%
	1,363	1,423	1,327	-4.2%	2.7%
	3,304	3,417	3,264	-3.3%	1.2%
	\$35,196	\$34,772	\$34,214	1.2%	2.9%
	\$1,930	\$1,581	\$1,517		
	\$2,900	\$2,900	\$2,850	0.0%	1.8%
	120	121	-	-0.8%	100.0%
	546	-	810	100.0%	-32.6%
	(\$1,636)	(\$1,440)	(\$2,143)		
	\$15	\$12	\$12	25.0%	25.0%
	\$112	\$100	\$92	12.0%	21.7%
	(\$1,733)	(\$1,528)	(\$2,223)		

	76,966	74,727	77,650	3.0%	-0.9%
	2,675	2,536	2,346	5.5%	14.0%
	547	484	504	13.0%	8.5%
	80,188	77,747	80,500	3.1%	-0.4%
	587	571	569	2.8%	3.2%
	497,842		490,352		1.5%
	135,587		130,169		4.2%

*March 2016 has one more delivery day and one more retail day as compared to March 2015.

**Numbers may not add due to rounding and/or adjustments. Percentages calculated using rounded numbers.

(a) This amount includes estimated cash outlays including administrative fee.

(b) This represents a supplemental expense related to the actuarial revaluation of the Federal Employee Retirement System (FERS) liability.

(c) This represents non-cash adjustments; the impact of discount and inflation rate changes and the actuarial revaluation of new and existing cases.

NMF=Not Meaningful Figure, percentages +/- 200% or greater

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

Mail Volume and Mail Revenue (Source: Results derived from reclassified products based on Postal Service Revenue Pieces and Weights Reports)

USPS Financial Information (Unaudited)

March 2016

(Thousands)

Mailing Services:

First Class (excludes all parcels and Int'l):

	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Volume***	5,270,217	5,174,357	1.9%	32,329,816	32,591,173	-0.8%
Revenue	\$2,394,675	\$2,340,167	2.3%	\$14,787,228	\$14,739,658	0.3%

Standard Mail (excludes all parcels and Int'l):

Volume***	6,971,637	6,839,844	1.9%	41,555,586	41,870,706	-0.8%
Revenue	\$1,547,433	\$1,502,729	3.0%	\$9,249,535	\$9,179,028	0.8%

Periodicals:

Volume***	491,924	497,014	-1.0%	2,820,486	2,954,192	-4.5%
Revenue	\$134,103	\$136,811	-2.0%	\$781,967	\$803,402	-2.7%

Total Mail (Note 1)

Volume***	12,758,023	12,537,806	1.8%	76,966,147	77,649,621	-0.9%
Revenue	4,294,211	4,225,090	1.6%	26,172,699	25,982,765	0.7%

Package Services (ex. Inbound Intl. Surface Parcel Post <at UPU Rates> & select Standard Post):

Volume***	49,399	55,630	-11.2%	310,888	298,504	4.1%
Revenue	67,270	74,906	-10.2%	420,799	424,161	-0.8%

Total Shipping & Package Services (Note 2)

Volume***	429,678	391,309	9.8%	2,674,611	2,345,702	14.0%
Revenue	1,579,495	1,354,980	16.6%	9,458,764	8,260,559	14.5%

International Total

Volume***	86,586	86,885	-0.3%	546,995	504,570	8.4%
Revenue	248,347	233,056	6.6%	1,509,241	1,499,315	0.7%

Total Mail, Shipping & Package Services

Volume***	13,274,287	13,016,000	2.0%	80,187,753	80,499,893	-0.4%
Revenue (Note 3)	6,122,053	5,813,126	5.3%	37,140,704	\$35,742,639	3.9%

***The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

Note 1: Includes Total Market Dominant Services, Other Market Dominant Revenue and excludes all International.

Note 2: Includes Total Competitive Services, Other Competitive Revenue and excludes all International.

Note 3: Revenue on this report includes investment and interest income. The differences in SPLY revenues between Page 2 and Page 1 are due to additional statistical data available at each quarter-end.

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USPS Expenses (Unaudited)
March 2016
(\$ Millions)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:					
Salaries & Benefits:*					
City Delivery	\$1,520	\$1,472	\$1,454	3.3%	4.5%
Mail Processing	722	709	726	1.8%	-0.6%
Operations - Customer Service	550	536	547	2.6%	0.5%
Rural Delivery	613	602	577	1.8%	6.2%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	753	720	691	4.6%	9.0%
Total Salaries & Benefits	\$4,158	\$4,039	\$3,995	2.9%	4.1%
Other Personnel Related Expenses:					
Retiree Health Benefits Current Premiums	\$279	\$270	\$260	3.3%	7.3%
Workers Compensation Cash (a)	139	114	81	21.9%	71.6%
All Other Personnel Related Expenses**	8	9	9	-11.1%	NMF
Total Other Personnel Related Expenses	\$426	\$393	\$350	8.4%	21.7%
Controllable Personnel Compensation and Benefits	\$4,584	\$4,432	\$4,345	3.4%	5.5%
PSRHBF Expenses	\$483	\$483	\$475	0.0%	1.7%
FERS Supplemental (b)	\$20	\$20	-	0.0%	100.0%
Workers' Compensation (c)	68	-	(20)	100.0%	NMF
Total Personnel Compensation and Benefits	\$5,155	\$4,935	\$4,800	4.5%	7.4%
Non-Personnel Expenses:					
Transportation	\$607	\$584	\$547	3.9%	11.0%
Supplies and Services	258	254	228	1.6%	13.2%
Depreciation and Amortization	146	147	147	-0.7%	-0.7%
Rent	83	88	82	-5.7%	1.2%
Utilities and Heating Fuel	51	57	62	-10.5%	-17.7%
Vehicle Maintenance Service	90	98	94	-8.2%	-4.3%
Information Technology	61	65	38	-6.2%	60.5%
Rural Carrier Equipment Maintenance Allowance	42	45	43	-6.7%	-2.3%
Other**	114	95	110	20.0%	3.6%
Total Non-Personnel Expenses	\$1,452	\$1,433	\$1,351	1.3%	7.5%
Total Operating Expenses	\$6,607	\$6,368	\$6,151	3.8%	7.4%
Interest Expense	19	17	16	11.8%	18.8%
Total Expenses	\$6,626	\$6,385	\$6,167	3.8%	7.4%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:					
Salaries & Benefits:*					
City Delivery	\$8,849	\$8,623	\$8,638	2.6%	2.4%
Mail Processing	4,369	4,239	4,338	3.1%	0.7%
Operations - Customer Service	3,188	3,071	2,998	3.8%	6.3%
Rural Delivery	3,468	3,420	3,335	1.4%	4.0%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	4,640	4,611	4,654	0.6%	-0.3%
Total Salaries & Benefits	\$24,514	\$23,964	\$23,963	2.3%	2.3%
Other Personnel Related Expenses:					
Retiree Health Benefits Current Premiums	\$1,628	\$1,608	\$1,539	1.2%	5.8%
Workers Compensation Cash (a)	712	686	682	3.8%	4.4%
All Other Personnel Related Expenses**	51	56	46	-8.9%	10.9%
Total Other Personnel Related Expenses	\$2,391	\$2,350	\$2,267	1.7%	5.5%
Controllable Personnel Compensation and Benefits	\$26,905	\$26,314	\$26,230	2.2%	2.6%
PSRHBF Expenses	\$2,900	\$2,900	\$2,850	0.0%	1.8%
FERS Supplemental (b)	\$120	\$121	-	-0.8%	100.0%
Workers' Compensation (c)	546	-	810	100.0%	-32.6%
Total Personnel Compensation and Benefits	\$30,471	\$29,335	\$29,890	3.9%	1.9%
Non-Personnel Expenses:					
Transportation	\$3,624	\$3,618	\$3,393	0.2%	6.8%
Supplies and Services	1,363	1,423	1,327	-4.2%	2.7%
Depreciation and Amortization	872	873	869	-0.1%	0.3%
Rent	495	515	509	-3.9%	-2.8%
Utilities and Heating Fuel	290	314	319	-7.6%	-9.1%
Vehicle Maintenance Service	495	540	524	-8.3%	-5.5%
Information Technology	270	343	258	-21.3%	4.7%
Rural Carrier Equipment Maintenance Allowance	246	274	268	-10.2%	-8.2%
Other**	636	558	517	14.0%	23.0%
Total Non-Personnel Expenses	\$8,291	\$8,458	\$7,984	-2.0%	3.8%
Total Operating Expenses	\$38,762	\$37,793	\$37,874	2.6%	2.3%
Interest Expense	112	100	92	12.0%	21.7%
Total Expenses	\$38,874	\$37,893	\$37,966	2.6%	2.4%

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USPS Workhours (Unaudited)**March 2016****(Thousands)**

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:*					
City Delivery	36,964	35,727	34,773	3.5%	6.3%
Mail Processing	17,393	17,100	17,149	1.7%	1.4%
Customer Services	14,166	13,631	14,156	3.9%	0.1%
Rural Delivery	16,781	16,516	15,727	1.6%	6.7%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	15,949	15,563	14,722	2.5%	8.3%
Total Workhours	101,253	98,537	96,527	2.8%	4.9%

Year-to-Date				
Actual	Plan	SPLY	% Plan	% SPLY
212,852	208,409	206,114	2.1%	3.3%
107,712	103,872	105,297	3.7%	2.3%
81,772	78,028	74,099	4.8%	10.4%
95,533	93,838	91,692	1.8%	4.2%
88,651	87,170	92,123	1.7%	-3.8%
586,520	571,317	569,325	2.7%	3.0%

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